



Tuesday, November 14

Registration: 8:00 a.m. - 5:05 p.m.

Fertilizer Industry Outlook: 1:00 p.m. - 5:05 p.m.

- Opening Comments: Chris, Jahn, President, The Fertilizer Institute
- Moderator: Wayne Welter, TFI Economics Committee Chairman, J.R. Simplot Company
- Consolidation Impacts on U.S. Agriculture: Rob Dongoski, Partner, Global Agribusiness Industry Leader, Ernst & Young LLP
- State of the Fertilizer Industry, Kathy Mathers, Vice President, Public Affairs, The Fertilizer Institute
- Trends and Opportunities in Specialty Fertilizer, Blake Hurtik, North American Fertilizer Editor and Lauren Williamson, SVP Fertilizer, Argus Media
- Silicon: A Non-Traditional Product and the Process of Taking it Mainstream, Tania Raugewitz, Director of Fertilizer Marketing & Sales, Harsco Metals & Minerals
- Financial Health of the American Farmer, Michael Swanson, Ag Economist – Senior Vice President, Wells Fargo Bank N.A.
- Fertilizer Jobs, Melinda Sposari, TFI Senior Manager, Economic Services

Welcome Reception: 6:00 p.m. - 7:30 p.m.

Wednesday, November 15

Registration: 8:00 a.m. - 5:15 p.m.

Fertilizer Industry Outlook: 8:00 a.m. - 12:00 p.m.

- Moderator: David Bilby, TFI Economics Committee Vice-Chair, CF Industries, Inc.
- Agricultural Supply/Demand Outlook, Martyn Foreman, Senior Economist, Doan Advisory Services, Farm Journal Media
- Potash Supply/Demand Outlook, Josh Paula, Market & Strategic Analysis Manager, The Mosaic Company
- Sulphur Supply/Demand Outlook, Peter Harrison, Head of Sulphur Analysis, CRU International Ltd.
- Phosphate Supply/Demand Outlook, Juan von Gernet, Head of Marketing Europe, PhosAgro
- Natural Gas Supply/Demand Outlook, Suzanne Minter, Director Client Strategy-Energy Solutions, S&P Global Platts
- Nitrogen Supply/Demand Outlook, Luke Hutson, Head of Nitrates FertECON

Fertilizer Industry Round Table Discussion: 1:30 p.m. - 5:30 p.m.

- Moderator: Dave Downey, Purdue University
- Dominic Waughray, Head of Public Private Partnerships, World Economic Forum
- Corrine Ricard, Senior Vice President – Commercial, The Mosaic Company
- Jeff Tarsi, VP Retail U.S., Agrium (Crop Production Services)

Reception at World War II Museum: 5:30 p.m. - 8:00 p.m.

Thursday, November 16

Registration: 8:00 a.m. - 12:00 p.m.

Fertilizer Industry Round Table Speakers: 8:00 a.m. - 12:00 p.m.

- Tina May, Director of Sustainability, Land O'Lakes SUSTAIN
- Grant Strom, Illinois Farmer and 2017 4R Advocate
- Brad Joern, Lead Senior Scientist for Phosphorus & Potassium, The Climate Corporation
- Elizabeth Fastiggi, VP Business Development, Farmers Business Network