



# The Fertilizer Institute

Nourish, Replenish, Grow

## *Information on the explanation of fertilizer jobs facilities*

The economic impact data was produced by John Dunham and Associates, Inc. for The Fertilizer Institute. The fertilizer industry is defined as chemical fertilizer manufacturers (nitrogen, phosphorus, and potash), distribution terminals, wholesalers, blenders, commercial retailers, and applicators in the United States. Facility data on fertilizer manufacturers, terminals, wholesalers, blenders, commercial retailers and applicators were compiled from The Fertilizer Institute and Dun and Bradstreet, Inc. Facility types were determined using data provided by The Fertilizer Institute (when available), Dun and Bradstreet, Caliper Corp., and by viewing the physical locations on Google Maps. The facility data along with data from various sources was used in the analysis to build a system of models and equations that can be continuously queried and updated. Other sources of data include the Bureau of Labor Statistics, and the Bureau of Economic Analysis.

The agricultural output data was compiled from various services of the United States Department of Agriculture.