Fertilizer provides the nutrients that farmers need to grow crops, and in 2014 the U.S. fertilizer industry made possible the production of $204 billion worth of vegetables, fruit, nuts and food for livestock.

Food for livestock, grown with fertilizers, in turn was responsible for an additional $215 billion worth of meat, milk and other products from animals such as eggs.

51K RETAIL JOBS
Retailers sell fertilizer and related services including agronomic advice to custom blending and application directly to farmers. Whether they are small businesses with one or two locations, or regional and national networks – including farmer-owned cooperatives, retailers have a positive economic impact in all 50 states.

15K TERMINAL & WHOLESALE JOBS
Wholesalers and terminal operators serve as a critical link between fertilizer producers and retailers. Companies in this sector offer larger scale purchasing power and storage facilities that help fertilizer retailers manage risk in the national and international fertilizer market.

23K MANUFACTURING JOBS
Nitrogen, phosphorus and potassium are all necessary for plant’s to grow, and all three are produced in the United States. Phosphorus and potassium are mined from natural deposits and nitrogen fertilizer is produced in a chemical process that relies upon natural gas as a feedstock.

GRAND TOTALS
The fertilizer industry helps U.S. farmers grow $419 billion dollars worth of nutritious food in a sustainable manner. We are a positive economic force in communities small and large.

$204B CROPS, FRUITS, NUTS & VEGETABLES
$215B ANIMALS, MEAT & MILK

$155B ECONOMIC IMPACT
This includes the direct contribution, supplier contribution and downstream positive impact of the fertilizer industry on the U.S. economy.

$8B FEDERAL TAXES
$18B TRANSPORTATION ECONOMIC IMPACT
Fertilizers must be transported from manufacturing plants to wholesale facilities and ultimately retailers. Modes of transport include rail, truck and barge.

$7B STATE TAXES

Visit FertilizerJobs.org for additional information about the methodology and a summary of the results.

495K JOBS
$36B WAGES

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